



Violeta Saranciuc, FCIArb

Personal details:

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Practice:

- **February 2018 – present** – Managing Associate at Zamfirescu Racoți Vasile & Partners
- **February 2016 – February 2018**: Senior Associate at Zamfirescu Racoți & Partners
- **January 2012 – February 2016**: Associate at Zamfirescu Racoți & Partners Attorneys at Law
- **May 2009 – January 2012**: Intern/Paralegal at Zamfirescu Racoți Predoiu Law Partnership

Professional Practice Areas:

- International arbitration
- Construction disputes and claim management
- Real estate disputes
- Energy disputes
- Competition disputes
- Administrative contentious

Bar Admission

Bucharest Bar
The National Association of Romanian Bars

Education & Training

Professional Certificate (financial and accountancy activities), 2007

B.A. in Law, University of Bucharest, 2011

LL.M. in Business Law, University of Bucharest, 2012

National Institute for Professional Training of Lawyers, 2013

Cologne Academy on International Commercial Arbitration, 2015

Swiss Arbitration Academy, 2016-2017, ArbP programme

Chartered Institute of Arbitrators
Member (MCIArb) -2016 -2017
Fellow (FCIArb) – 2017 - present

Languages

Romanian – native-bilingual
Russian – native-bilingual
English – full professional proficiency
German – good understanding
Ukrainian – basic understanding

International Arbitration Experience:

- counsel assisting and representing clients in 30 international commercial arbitrations under the rules of ICC, VIAC, UNCITRAL (ad-hoc) and the Court of International Commercial Arbitration attached to the Chamber of Commerce and Industry of Romania in construction disputes (buildings¹, infrastructure and industrial projects), including FIDIC disputes, international sales of goods², share sales³ and corporate, energy, gambling and agribusiness arbitral disputes, seated in Bucharest, Paris, Geneva and Vienna;
- counsel in the ICSID arbitration Alpiq AG v. Romania and in the annulment proceedings⁴; advising investors from Netherlands, Austria and Greece in relation to BIT claims;
- counsel in multiple arbitration-related court proceedings.

Other professional experience:

- counsel in court proceedings related to investigations and decisions of the national competition authority and European Commission and in state aid matters in wood processing, gambling, renewable energy, automotive and waste management industries;
- counsel in court proceedings over unfair competition disputes in the multimedia and direct selling industries;
- counsel in court proceedings over several construction and urban planning disputes;
- counsel in court proceedings over bank guarantees in construction and privatisation projects;
- counsel in court proceedings over real estate disputes concerning commercial, residential and agricultural real estate (lease agreements, possession rights, expropriation);
- counsel in administrative contentious proceedings over individual and normative administrative acts;
- counsel in court proceedings over corporate disputes related to the annulment of shareholders' decisions, abuse of right, damages claims, etc.
- counsel appearing in several hearings before the Constitutional Court;

¹ <https://globalarbitrationreview.com/survey/gar-100/2022/organization-profile/zamfirescu-racoti-vasile-partners>

² <https://globalarbitrationreview.com/article/1215589/award-under-unidroit-principles-upheld-in-paris>

³ <https://ceegalmatters.com/index.php/romania/5928-zrp-obtains-largest-international-arbitration-award-ever-involving-a-romanian-party>;
<https://ceegalmatters.com/index.php/romania/5891-zamfirescu-racoti-partners-successful-for-sape-in-international-arbitration-relating-to-privatization-of-electrica-moldova>;

⁴ <https://globalarbitrationreview.com/article/1195540/swiss-investor-seeks-to-revive-claim-against-romania>

- assisting clients in claim management in construction and IT projects.

Professional Memberships and Activities:

- Young ICCA;
- Swiss Arbitration Academy - Alumni Association;
- Chartered Institute of Arbitrators (FCIArb);
- CIArb European Branch YMG – External Relations Sub-Commission (2018-2019);
- Young ICCA, Group Advisor, Mentoring Programme 9th Cycle;
- YRAP – Young Romanian Arbitration Practitioners (Co-Founder and Co-Chair);
- Co-Chairs' Circle (on behalf of YRAP).

Publications:

- *Absolute Nullity of the Arbitral Convention Concluded without Notary Public Authentication - an Extravagance of the New Code of Civil Procedure*, Juridice Magazine (November 2013) and Romanian Arbitration Journal (4/2014)⁵;
- *New Arbitration Rules of the Bucharest Court of International Commercial Arbitration*, Practical Law⁶;
- *A structured guide to arbitration law and practice in Romania*, Lexology, 2015-2017;
- *A Survey regarding the Approach of the Romanian Courts to the Notion of Public Policy in the Context of Recognition and Enforcement of Foreign Arbitral Awards and in Proceedings for Setting Aside Arbitral Awards*, Juridice Magazine (April 2016) and Romanian Arbitration Journal no. 3/2017⁷;
- *The Law Approving the Termination of the intra-EU Bilateral Investment Treaties: Premises, Status Quo and Perspectives*, Universul Juridic Magazine no. 3/2017⁸ ;
- *Arbitral Practice on Liquidated Damages in Construction Contracts: Focus on Romania in Construction Arbitration in Central and Eastern Europe: Contemporary Issues* edited by Crina Baltag and Cosmin Vasile, Wolters Kluwer (2019).

⁵ <http://www.juridice.ro/290727/nulitatea-absoluta-a-conventiei-arbitrale-incheiate-fara-autentificarea-notarului-o-extravaganta-a-ncpc.html>

⁶ <http://uk.practicallaw.com/4-584-2089>

⁷ <http://www.juridice.ro/436634/a-survey-regarding-the-approach-of-the-romanian-courts-to-the-notion-of-public-policy-in-the-context-of-recognition-and-enforcement-of-foreign-arbitral-awards-and-in-proceedings-for-setting-aside-ar-2.html>;

https://www.ibanet.org/LPD/Dispute_Resolution_Section/Arbitration/Recogntn_Enrcemnt_Arbitl_Awrd/publicpolicy15.aspx

⁸ <http://www.youngicca-blog.com/eyes-on-romania-as-it-enacts-a-law-approving-the-termination-of-all-intra-eu-bilateral-investment-treaties/>

Recognitions:

- WWL Future Leaders in Arbitration 2021, 2022, 2023
- Legal 500 – Recommended Lawyer 2020, 2021, 2022