

VIAC – Questionnaire for Mediators

1. Name:

Gregory Hunt

2. Nationality:

British

3. Contact information

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Website: <https://arbitra.co.uk/arbitrators-mediators/profile/gregory-hunt>

LinkedIn: <https://www.linkedin.com/company/arbitra-international/>

4. Education and professional experience (original profession; where did you study?):

Please add your CV!

BA Hons Business Administration, Upper Second Class Postgraduate Diploma in Marketing

- *HUNT ADR, Founder, Present*
- *Previous Global Group Director of Dispute Resolution at CEDR*
- *Previous Managing Director of IDRS Ltd*
- *Previous Business Development Director, Ombudsman Services Ltd*

5. Core area of current professional activity:

Mediator, Arbitra International

6. Accreditation in the field of ADR (including relevant trainings and connected qualifications):

7. Practical experience in mediation

- How many (international) mediations have you participated in
 - as single/co-mediator/in a team? *140*
 - administered by an institution; under which Rules? *N/A*
 - in which areas/fields?

business & consumer services, banking & finance, civil & commercial contracts, communications, construction, creative & media, employment & workplace, energy, insurance, legal services, leisure, transport & tourism, music, partnerships, personal injury & illness, product liability, professional negligence, property, shareholders, sports, wills & probate disputes.

- how complex (*please provide examples, participation of lawyers/experts*)?

Gregory Hunt has mediated over 140 complex matters ranging from 'no monetary value' to £30 million and co-mediated disputes with a value of over £300 million.

- How often have you acted in a different function (e.g. consultant, expert)?

N/A

- What other ADR-experience do you have?

N/A

8. Languages (including levels)

Mother tongue: **English**

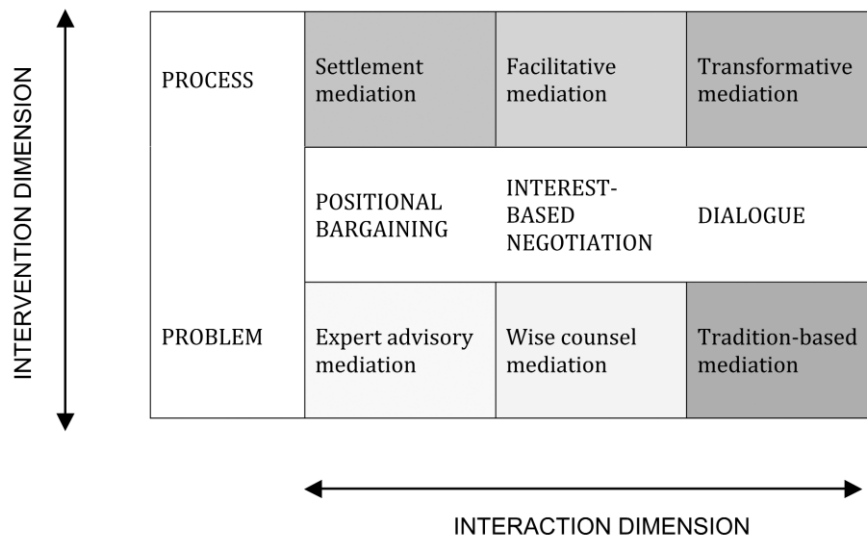
Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct mediation proceedings in this language):

Basic knowledge:

9. Style of mediation

Where do you see yourself? Please tick box as appropriate or indicate your preferred style.

Facilitative



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

10. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?

Gregory's mediation style has been referred to as "relaxed but active". Parties find him easy to get along with, but that does not mean he can't be tough when required, especially around reality testing cases and developing offers and concessions with parties.

He has had significant success in mediating where strong personalities on either side have clashed, and where parties have initially been reluctant to sit around the table and negotiate.

Gregory is a mediation specialist, he teaches mediation and this keeps him current and in line with innovations in the market.

11. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):

Gregory regularly speaks at conferences and events and is a mediator skills trainer who has worked on ADR projects across 22 different countries.

- Author of the Hunt ADR Mediator Skills Course Workbook
- Guest Lecturer at the University of Exeter and the University of Hull
- Exclusive provider of mediator skills training to the Institute of Paralegals leading to full CMC Accreditation and the IOP Diploma in Mediation
- Exclusive provider of mediator skills training to the University of Ulster International Commercial Law Course leading to full CMC Accreditation

- Addressed, as the first speaker, The Houses of Oireachtas, Ireland on the reading of the Mediation Bill in May 2012

12. Memberships in mediation institutions / functions in mediation institutions/organizations:

- Fellow of the Civil Mediation Council (CMC)
- Member of the Chartered Institute of Arbitrators (CI Arb) since 1995
- CI Arb Accredited Mediator (2001)
- CEDR Accredited Mediator (2008)
- ADR-ODR International Certified Mediator Trainer (2017)
- Member of the Federation of Small Businesses, Essex Volunteer and member of the Essex Police Business Advisory Group
- Member of the Association of Lancastrians
- Member of the Academic Dispute Resolution Group alongside law lecturers at six UK universities

13. Special expertise or specializations (*please list a maximum of three*) in your ADR-practice:

Business & Consumer Services

Civil and Commercial contracts (banking & finance, employment, insurance, personal injury, product liability)

Corporate (partnership, shareholder, mergers & acquisition disputes)

14. Soft Skills (e.g. intercultural competences):

15. How do you ensure your professional quality (e.g. coaching, practice supervision, etc)?

Gregory is a Fellow of the Civil Mediation Council and he has trained over one hundred mediators globally. He is also accredited as a mediator by CEDR and the Chartered Institute of Arbitrators (CI Arb).

16. Date of birth: 20/05/1970

VIAC offers mediation practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate a mediator of their choice and so is the VIAC Board when appointing a mediator. These presentations do not constitute recommendations but may assist the parties in choosing a mediator willing to conduct proceedings according to the Vienna Mediation Rules. The fact that a mediation practitioner appears on this list, does not authorize this person to use the title "VIAC-mediator".

I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.

I hereby consent that the data provided in this questionnaire may be processed for the appointment of mediators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to office@viac.eu. The consequence of any such withdrawal will be that my data will no longer be processed by VIAC. For further information see our privacy statement at www.viac.eu.

Date: 26 July 2022



Gregory Hunt

Nationality: British

Languages: English



Gregory Hunt is a leading independent mediator who brings a unique skillset having spent over 26 years working in alternative dispute resolution and on complex civil and commercial disputes.

He has mediated over 140 disputes and worked in over twenty jurisdictions including The UK, Ireland, France, Italy, Spain, Germany, The Netherlands, Poland, Belgium, Austria, Switzerland, Czech Republic, Croatia, Greece, Luxembourg, Portugal, Slovenia, New York, Atlanta, Connecticut, Hong Kong and Tunisia.

Gregory's expertise lies in business & consumer services, banking & finance, civil & commercial contracts, communications, construction, creative & media, employment & workplace, energy, insurance, legal services, leisure, transport & tourism, music, partnerships, personal injury & illness, product liability, professional negligence, property, shareholders, sports, wills & probate disputes.

He previously spent over thirteen years with the Chartered Institute of Arbitrators and its subsidiary IDRS Limited, where he was responsible for incorporating The City Disputes Panel which previously oversaw hundreds of mediations annually. He also spent seven years at The Centre for Effective Dispute Resolution (CEDR) and two years with consumer dispute resolution bodies including Ombudsmen, where he held Executive Director roles.

Gregory is a Fellow of the Civil Mediation Council and he has trained over one hundred mediators globally. He is also accredited as a mediator by CEDR and the Chartered Institute of Arbitrators (CI Arb).

Mediation

Gregory Hunt has mediated over 140 complex matters ranging from 'no monetary value' to £30 million and co-mediated disputes with a value of over £300 million.

He is a member of mediator panels at several institutions and on lists held by many national and international law firms used for sourcing mediators.

Mediation Style

Gregory's expertise lies in helping parties settle business disputes and he has worked across many sectors, including business & consumer services, banking & finance, civil & commercial contracts, communications, construction, creative & media, employment & workplace, energy, insurance, legal services, leisure, transport & tourism, music, partnerships, personal injury & illness, product liability, professional negligence, property, shareholders, sports, wills & probate disputes.

Gregory's mediation style has been referred to as "relaxed but active". Parties find him easy to get along with, but that does not mean he can't be tough when required, especially around reality testing cases and developing offers and concessions with parties. He has had significant success mediating where strong personalities on either side have clashed, and where parties have initially been reluctant to sit around the table and negotiate. Gregory is a mediation specialist, he teaches mediation and this keeps him current and in line with innovations in the market. If you want a mediator who knows how mediation works best for all parties involved, then Gregory is the mediator for you.

Experience

Types of disputes mediated:-

- *Banking & Finance* - Cases including international banking and corporate finance, accountancy, consumer loans, non-payment of invoices.
- *Construction* - Cases including building works, quality of workmanship, domestic dwellings, rail infrastructure project.
- *Commercial Contract*- Many cases including stock valuations (commodity stocks not financial), sale of business, goodwill value, travel and hospitality, commercial leasing and others.
- *Energy & Natural Resources* - Terms of a contract regarding the sale of Liquid Petroleum Gas.
- *Employment & Workplace* - Cases including allegations of racism, failure to pay transfer fees when re-employing agency staff, non-payment of commission due to a solicitor when leaving practice.
- *Housing* - Social housing disputes including neighbour and boundary disputes.
- *Insurance* - Cases including personal injury and disability discrimination, cancellation of contract.
- *Manufacturing* - Cases including high volume product manufacture, frustration of contract, inventions.
- *Marketing* - Cases including brand valuation, marketing plans.
- *Media & Entertainment* - Cases including commercial contracts of artists, media and IPR (record labels), breaches of copyright, royalties.
- *Partnership* - Cases including sale of business, dissolution of partnership and allocation of remaining assets (3 party international), post dissolution profits following the death of a partner.

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- *Personal Injury / Sickness* – Cases including gastric holiday sickness, sickness relating to contagious eye condition, serious injury and death.
- *Professional Negligence* - Cases including alleged professional negligence relating to solicitors, architects, expert witnesses.
- *Property* - Cases including rights of access, compensation for pulling out of the sale of a house, distribution of proceedings of sale, declaration and subsequent revocation of a declaration of interest in a shared property, property valuations, commercial lease, expulsion, renovations.
- *Sports* - Cases involving football at local and national level, classic cars, motor sports, rugby union.
- *Trust, Wills & Probate* -Cases including each of trust, wills and probate.

Academic & Professional Qualifications

Academic

- BA Hons Business Administration, Upper Second Class Postgraduate Diploma in Marketing

Professional

- HUNT ADR, Founder, Present
- Previous Global Group Director of Dispute Resolution at CEDR
- Previous Managing Director of IDRS Ltd
- *Previous Business Development Director, Ombudsman Services Ltd*

Professional Associations & Recognitions

- Fellow of the Civil Mediation Council (CMC)
- Member of the Chartered Institute of Arbitrators (CIArb) since 1995
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- Member of the Federation of Small Businesses, Essex Volunteer and member of the Essex Police Business Advisory Group
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Publications, Articles & Thought Leadership

Gregory regularly speaks at conferences and events and is a mediator skills trainer who has worked on ADR projects across 22 different countries.

- Author of the Hunt ADR Mediator Skills Course Workbook
- Guest Lecturer at the University of Exeter and the University of Hull
- Exclusive provider of mediator skills training to the Institute of Paralegals leading to full CMC Accreditation and the IOP Diploma in Mediation
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- Addressed, as the first speaker, The Houses of Oireachtas, Ireland on the reading of the Mediation Bill in May 2012

Directories & Client Quotes

Awards

Mediator of the Year UK - Global Awards International Law & Finance - 2022

Commercial Disputes Mediation Expert of the Year UK - Lawyer International - Legal 100 - 2022

Commercial Disputes Mediation Expert of the Year UK - Corporate INTL - Global Awards - 2022

Commercial Disputes Mediation Expert of the Year UK - The Global 100 - 2022

Client Quotes

"I appreciated the way he was able to convey his intuition as to whether proposals might or might not be acceptable to the other side"

"He strived to find common ground in the midst of entrenched positions. He was excellent."

"I thought he was very clear, well informed, level headed, pragmatic. I would use him again."

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"Very personable and kept everybody up to date without giving away confidentiality of other parties."

"...extremely professional and helped us reach a settlement on the day. Very flexible regarding time when we overran on the day."

"Very satisfied with Gregg's contribution on the day. He certainly assisted both parties in getting to a solution."

"...he was engaging and recognised we were dealing with some difficult characters...would use him again."

"I was impressed with the manner in which he dealt with the difficult issues involved in the case, and the large degree of hostility between the parties."

"Gregg was very good, very personable. He put the parties at ease. Very commercially oriented. Very impressed by his initial call explaining the process, managing expectations and gathering some information about the case."

"Not only did he approach the situation in a fair and professional manner, he also understood that this was a very stressful time for me, which made the whole process much easier."