

VIAC – Questionnaire for Mediators

01. Name: Mag. Anne-Karin Grill, M.A.

02. Nationality: Austrian

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04. Education and professional experience (original profession; where did you study?):

Education: Fulbright Scholar, Georgetown University (*M.A. International Security Studies*, 2004),
University of Vienna (*Additional Diploma in International Relations Law*, 2002)
University of Vienna (*Magistra Juris*, 2001)
Université Catholique de Louvain-la-Neuve (Erasmus Scholar, 2000)

Professional Experience: **Attorney-at-Law, Partner at Vavrovsky Heine Marth Rechtsanwälte**
CEDR Accredited Mediator

- Conflict Prevention
- Commercial Mediation
- Commercial Litigation
- Commercial Arbitration
- Investor-State Arbitration

Vienna International Arbitral Centre (VIAC)

- Revision of the Vienna Mediation Rules (2019), Working Group Member
- Drafting of the new Vienna Mediation Rules (2016), Working Group Chair

Austrian National Committee of the International Chamber of Commerce (ICC)

- Translation of the ICC Mediation Rules from English to German,
Working Group Member

05. Core area of current professional activity:

Legal Counsel, Arbitrator, Mediator

06. Accreditation in the field of ADR (including relevant trainings and connected qualifications):

CEDR and World Bank Investor-State Mediator Training (2018)
CEDR International Mediator Skills Training (Accreditation: February 2013)

07. Practical experience in mediation

- How many (international) mediations have you participated in
 - as single/co-mediator/in a team?
8
 - administered by an institution; under which Rules?
1 (Energy Community), 1 (CEDR)
 - in which areas/fields?
public policy, insurance, construction, distribution, commerce, corporate
 - how complex (*please provide examples, participation of lawyers/experts*)?
In all commercial mediations that I have participated in, the parties were accompanied by legal counsel. I have also had a number of cases where the parties chose to involve (technical) experts. I would therefore consider the level of complexity of these proceedings to have been considerably high.
- How often have you acted in a different function (e.g. consultant, expert)?
6 (party's counsel)
- What other ADR-experience do you have?
 - Counsel work in domestic and international arbitration proceedings (commercial and investor-state)
 - Arbitrator appointments in international arbitration proceedings (commercial)

08. Languages (including levels)

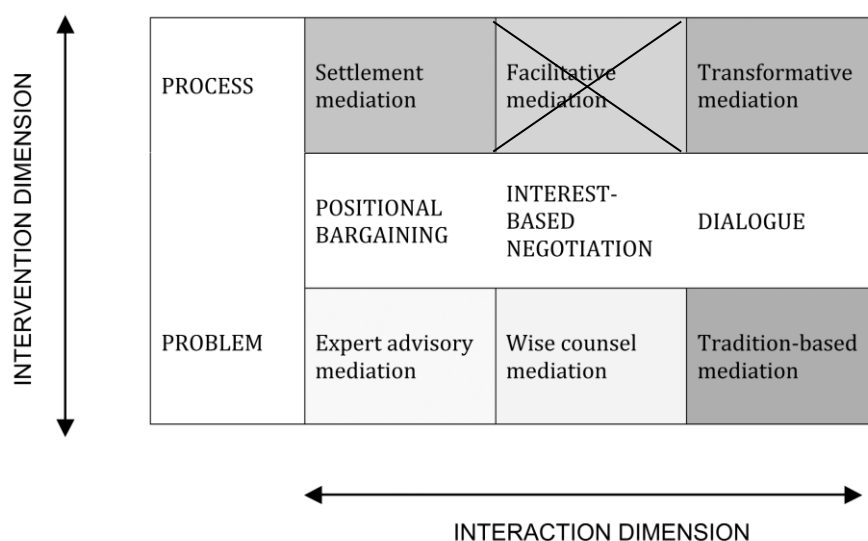
Mother tongue: German

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct mediation proceedings in this language): English, French

Basic knowledge: Swedish

09. Style of mediation

Where do you see yourself? Please tick box as appropriate or indicate your preferred style.



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

10. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?

Clients have praised me for my authenticity and my communication skills (not only in my native language), my legal mind and procedural skillfulness. Clients also value my personal engagement in advancing their interests. I have been referred to as a pace-maker with lots of positive energy. The best compliment ever received is the following: "*Hard working, fast and funny.*"

11. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):

Selected Publications:

- International Arbitration and EU Law, *The Impact of EU Law on International Mediation and other ADR Mechanisms*, Edward Elgar (2020 – forthcoming)
- Handbuch Schiedsgerichtsbarkeit und ADR, *Mediation Chapter*, LexisNexis (2019 – forthcoming)
- Handbuch Wirtschaftsverträge, *Chapter on Arbitration Agreements*, LexisNexis (2019 – forthcoming)
- Handbuch Wirtschaftsverträge, *Chapter on Mediation Agreements*, LexisNexis (2019 – forthcoming)
- *There's Life in the Old Dog Yet – The Use of ADR in Insurance Practice*, Corporate Disputes Magazine (2019)
- *Konsensuale Lösung, im Streitfall durchsetzbar*, Die Presse Rechtspanorama (2019)
- *Integrating the use of mediation in the framework of arbitration*, IBA Arbitration Committee Newsletter (2019)
- *Law is still a people's business*, fivehundred (The Legal 500) (2019)
- Konfliktlösung in der Privatstiftung | Prävention – Gericht – Schiedsgericht – ADR, *Mediation Chapter*, Verlag Österreich (2019)
- Handbook Vienna Rules – A Practitioner's Guide, *Commentary on Article 37 (Arb-Med-Arb) Vienna Rules as well as Articles 9 and 13 Vienna Mediation Rules*, Verlag WKÖ (2019)
- Festschrift Karasek, *Investitionsschutz in der Bauwirtschaft – Anspruchsdurchsetzung vor internationalen Schiedsgerichten*, Manz (2018)
- PMG Anniversary Edition – Prevention and Resolution of Disputes, *Successful Mediation*, PMG (2018)
- *Zulässigkeit von Zeugenkontakten im Schiedsverfahren*, ecolex (2016)
- *The boundaries of permissible interaction between counsel and witness in international arbitration: a tour d'horizon from Austrian counsel's perspective*, IBA Arbitration News (2016)
- Handbook Vienna Rules – A Practitioner's Guide, *Commentary on Articles 9 and 13*, Verlag WKÖ (2016)
- Austrian Yearbook on International Arbitration (AYIA), *Boosting Party Autonomy in ADR-Proceedings*, Manz (2016)
- Handbuch Wirtschaftsverträge, *Chapter on Mediation Agreements*, LexisNexis (2014)
- Handbook Vienna Rules – A Practitioner's Guide, *Commentary on the VIAC Rules of Conciliation*, Verlag WKÖ (2014)
- *Civil Procedure – A Q&A Guide to Litigation in Austria*, LexisNexis (2013)

Selected Speaking Engagements:

- Panelist, Arbitration Symposium hosted by GABRIEL ARBITRATION, Zurich (2019)
Early Determination – Useful Tool or Dangerous Gimmick?
- Speaker, 3rd Annual GAR Live Vienna, Vienna (2019)
Judge in GAR Live Debate – Motion: "This house believes that the Prague Rules are a waste of time."
- Panelist, 2nd Biennial Mediation Symposium of the Center for International Legal Studies, Salzburg (2019)
Cultural Considerations in Mediation
- Speaker, IPBA Annual Conference, Singapore (2019)
Arbitration-Mediation-Arbitration
- Speaker, 3rd ICC European Conference, Paris (2019)
Managing Documentary Evidence obtained through a State's Special Powers
- Panelist, UIA World Forum of Mediation Centers, Zurich (2019)
Arbitration-Mediation-Arbitration
- Panelist, Dublin International Arbitration Day (2018)
Arbitral Awards: The Good, The Bad, The Ugly
- Speaker, UIA Congress, Porto (2018)
Effective Mediation
- Panelist, PMG Anniversary Conference, Lausanne (2018)
Mediation as an Alternative to Arbitration
- Lecturer, Energy Community Summer School, Split (2018)
Energy Arbitration
- Panelist, Ninth Investment Arbitration Forum, Vienna (2018)
Valuation of damages in changing economic and political circumstances
- Moderator, ICC Advanced Seminar: Damages in International Arbitration, Vienna (2018)
Liquidated Damages Clauses
- Speaker, Vienna Arbitration Days, Vienna (2018)
When will Robot Arbitrators take over?

12. Memberships in mediation institutions / functions in mediation institutions/organizations:

- Member of the Panel of Mediators of the Energy Community www.energycommunity.org
- Member of the List of Arbitrators/Mediators of the Hong Kong International Arbitration Center (HKIAC) www.hkiac.org/arbitration/arbitrators/panel-and-list-of-arbitrators
- Member of the UNCITRAL Experts Group for the Establishment of UNCITRAL Mediation Rules and UNCITRAL Notes on Organizing Mediation Proceedings
- International Bar Association (IBA)
- The London Court of International Arbitration (LCIA)

13. Special expertise or specializations (please list a maximum of three) in your ADR-practice:

Commercial Mediation

14. Soft Skills (e.g. intercultural competences):

- Lecturer, University of Vienna, Vienna, Austria

- Lecturer, Université Toulouse 1 Capitole, Toulouse, France
- Lecturer, BRDGES Academy, USA

15. How do you ensure your professional quality (e.g. coaching, practice supervision, etc?)

Regular training courses to advance my mediation skills

16. Date of birth: 8 April 1977

VIAC offers mediation practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate a mediator of their choice and so is the VIAC Board when appointing a mediator. These presentations do not constitute recommendations but may assist the parties in choosing a mediator willing to conduct proceedings according to the Vienna Mediation Rules. The fact that a mediation practitioner appears on this list, does not authorize this person to use the title "VIAC-mediator".

- I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.
- I hereby consent that the data provided in this questionnaire may be processed for the appointment of mediators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to office@viac.eu. The consequence of any such withdrawal will be that my data will no longer be processed by VIAC. For further information see our privacy statement at www.viac.eu.

Date

and

Signature