

VIAC – Questionnaire for Mediators

1. **Name:** Anne-Karin Grill

2. **Nationality:** Austrian

3. **Contact information**

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4. **Education and professional experience (original profession; where did you study?):**

Academic Degrees

- Fulbright Scholar, Georgetown University (*M.A. International Security Studies*)
- University of Vienna (*Additional Diploma in International Relations Law*)
- University of Vienna (*Second Certificate in Law, Magistra Iuris*)
- Erasmus Scholar, Université Catholique de Louvain-la-Neuve
- University of Salzburg (*First Certificate in Law*)

5. **Core area of current professional activity:**

- Attorney-at-Law / Partner, Schönherr Rechtsanwälte GmbH
- Lecturer, University of Vienna, Faculty of Law, Institute for Civil Procedure

6. **Accreditation in the field of ADR (including relevant trainings and connected qualifications):**

- CEDR International Mediator Skills Training (*Accreditation: February 2013*)

7. **Practical experience in mediation**

- How many (international) mediations have you participated in

- as single/co-mediator/in a team?

1 x single mediator

1 x co-mediator

- administered by an institution; under which Rules?

1 x CEDR Rules (co-mediator)

- in which areas/fields?

licensing , insurance, distributorship, international sale of goods, landlord-tenant relations

- how complex (*please provide examples, participation of lawyers/experts*)?

In all mediations that I have participated in, the parties were accompanied by legal counsel. I have also had a number of cases where the parties chose to involve (technical) experts. I would

therefore consider the level of complexity of the proceedings that I have participated in to have been considerably high.

- How often have you acted in a different function (e.g. consultant, expert)?

I have acted as legal counsel in domestic and international mediation proceedings:

3 x ad hoc (2 x domestic and 1 x international)

1 x under the VIAC Mediation Rules (international)

- What other ADR-experience do you have?

I regularly act as legal counsel in domestic and international arbitration proceedings:

2 x domestic

43 x international

Vienna Rules (14)

ICC Rules (12), LCIA Rules (2), ICSID Rules (3), ICDR Rules (1), UNCITRAL Rules (1), Swiss Rules (1)

Main jurisdiction of practice: Austria

ADR experience relating to other jurisdictions: Germany, Switzerland, France, UK, Pakistan

I also regularly act as (sole) arbitrator in international commercial arbitration proceedings.

8. Languages (including levels)

Mother tongue: German

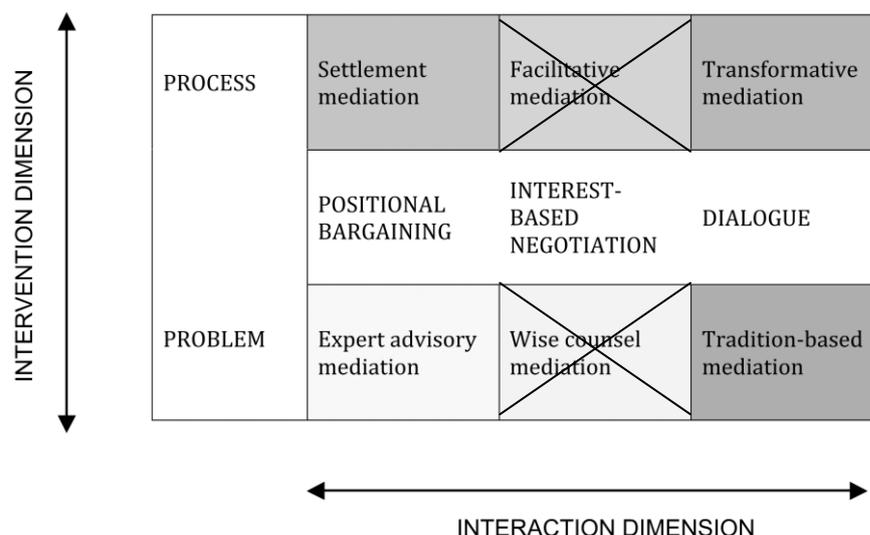
Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct mediation proceedings in this language):

Proficient knowledge: English
French

Basic knowledge: Swedish

9. Style of mediation

Where do you see yourself? Please tick box as appropriate or indicate your preferred style.



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

10. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?

Chambers Europe Guide:

Up-and-coming Anne-Karin Grill focuses on international arbitration matters and is described by sources as "very thorough, forthcoming and result-oriented."

Other comments from clients and market commentators:

"Ms Grill impressed by her comprehensive arbitration knowledge, her efficient work style and her ability to quickly comprehend the complex and long ongoing dispute, partly regulated by Pakistani law. I also want to highlight her readiness to travel for one week to Pakistan to prepare the case here. In the end we could settle the case and she supported us up to the end, despite other running commitments and different time zones, so showing also in this regard extraordinary flexibility to cater our needs and answer any legal questions in regard to the settlement on short notice."

"Anne-Karin provides solid background proofs concerning Austrian law."

"Hard working, fast and funny."

11. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):

- Lecturer, University of Vienna, Faculty of Law, Institute for Civil Procedure
Course: *Mediation for Lawyers*
Coach: *ICC Commercial Mediation Competition, Paris (2013 and 2014) and CDRC, Vienna (2015)*
- Speaker, VIAC-IMI-UNCITRAL Joint Event, Vienna (2016)
International vs. domestic mediation - security vs. flexibility
- Speaker, ICC Young Arbitrators Forum, Zurich (2016)
Termination of arbitral proceedings after a settlement agreement
- Speaker, Experts Group Commercial Mediation, Vienna (2016)
Features of commercial mediation in Austria
- Speaker, IBA Young Lawyers Training, Vienna (2015)
Toolbox cross-border dispute resolution
- WKO Publications,
Handbook Vienna Mediation Rules (2016)
- Austrian Yearbook on International Arbitration (AYIA),
Boosting Party Autonomy in ADR-Proceedings, MANZ (2016)
- Handbuch Wirtschaftsverträge,
Mediationsvereinbarungen, LexisNexis (2014)

12. Memberships in mediation institutions / functions in mediation institutions/organizations:

- CEDR Exchange
- International Bar Association (IBA)
- Austrian Arbitration Association (ArbAut)

- The London Court of International Arbitration (LCIA)
- Association Suisse de l'Arbitrage (ASA Below 40)
- Young Arbitrators Stockholm (YAS)

13. Special expertise or specializations (please list a maximum of three) in your ADR-practice:

- International Business Transactions and Conflicts of Laws
- International Investment Protection Law
- Corporate Law Disputes

14. Soft Skills (e.g. intercultural competences):

- Before qualifying as a lawyer in Austria, I served as a member of the Austrian Mission to the United Nations in New York, where I learned a great deal about negotiation in a truly intercultural context.
- My firm, Schoenherr, is an international law firm with a network of offices in the CEE region. Intercultural competences are the foundation of my day-to-day interactions with my international colleagues.
- I am very passionate about the class I am teaching at the University of Vienna.

15. How do you ensure your professional quality (e.g. coaching, practice supervision, etc?)

Coaching

16. Date of birth:

8 April 1977

I have completed this questionnaire to the above to the best of my knowledge and believe it is accurate. I understand that the above information will be used for VIAC's internal use and may be given to interested persons or may be published on VIAC's website.

11 July 2016

Date and signature

