

VIAC – Questionnaire for Mediators

1. **Name:** Philippe Billiet

2. **Nationality:** Belgian

3. **Contact information**

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4. **Education and professional experience (original profession; where did you study?):**

Please add your CV!

Education:

LLM. LLM. International Economic Law (cum laude) – University of Warwick, England.

Master of Law (cum laude) – Ku Leuven, Belgium.

Bachelor of Law (cum laude) – Ku Leuven, Belgium.

Masterclass certification on international investment arbitration – VUB.

Arbitrator certification for commercial arbitrations – ABAS.

Mediator certification in cross border mediations – EMPTPJ.

Positions:

Board / permanent advisory positions

- Permanent advisor to the Brussels Diplomatic Academy

(<https://brusselsdiplomaticacademy.eu/academics/philippe-billiet/>)

- Permanent advisor to the House of Diplomacy

(<https://brusselsdiplomaticacademy.eu/house-of-diplomacy/>)

- Board Member at the Diplomatic World Institute VZW

(<https://www.diplomatic-world-institute.com/en/>)

- Board Member at the Institute for Erasmus Peace Solutions VZW

(<https://www.new-renaissance.eu/>)

- Managing partner of Billiet & Co Law firm (www.billiet-co.be)

Experience

Billiet & Co - Lawyer and managing partner

DBB (currently known as FLINN) - Lawyer 2011-2012

Hammonds (continued through Squire Patton Boggs) - Lawyer 2008-2010

5. Core area of current professional activity:

European Competition law,

Distribution (Franchise & Commercial agency, etc.)

(International) sensitive matters

M&A and corporate

Commercial contracts

6. Accreditation in the field of ADR (including relevant trainings and connected qualifications):

VUB masterclass certification on international investment arbitration

ABAS Arbitrator certification for commercial arbitrations

EMTPJ Mediator certification in cross border mediations

EMTPJ mediation training on facilitative mediation (accredited by the Belgian Federal Mediation Commission)

7. Practical experience in mediation

- How many (international) mediations have you participated in
 - as single/co-mediator/in a team?
 - Single: ca. 15 (ad hoc)
 - Co-mediator: 0
 - administered by an institution; under which Rules? 0
 - in which areas/fields?

- how complex (*please provide examples, participation of lawyers/experts*)?

Complexity mainly derived from:

- 1) the limited communication skills of the parties (cfr language barriers & cultural difference issues);
- 2) the erroneous or non-informed view of one party about its BATNA (cfr party-preparations-issue);
- 3) the strategic attempt of lawyers / one lawyer to avoid a settlement between their / its clients (cfr agent-principle-conflict-of interests-issue)

Usually lawyers are involved and well prepared.

Usually no experts are involved (except in construction / very technical matters).

- How often have you acted in a different function (e.g. consultant, expert)?

Conciliator in approximately 20 matters

- What other ADR-experience do you have?

I lecture arbitration within the Brussels VUB University's postgraduate programs since 2011. My arbitrator experience includes approximately 200 arbitrator appointments in numerous sectors (sport, finance, construction, franchising, real estate, distribution, etc.), be it as a sole arbitrator, panellist arbitrator or chairman. Some disputes were minor (value of ca 10.000 EUR) whilst others were of a major value (exceeding 1 million EUR). I also have experience with interim measures and expedited proceedings. My skills as a mediator have often proven to be useful to obtain partial settlements where such was possible, thereby reducing the number of conflict issues that remained to still be adjudicated as an arbitrator.

8. Languages (including levels)

English: Fluent

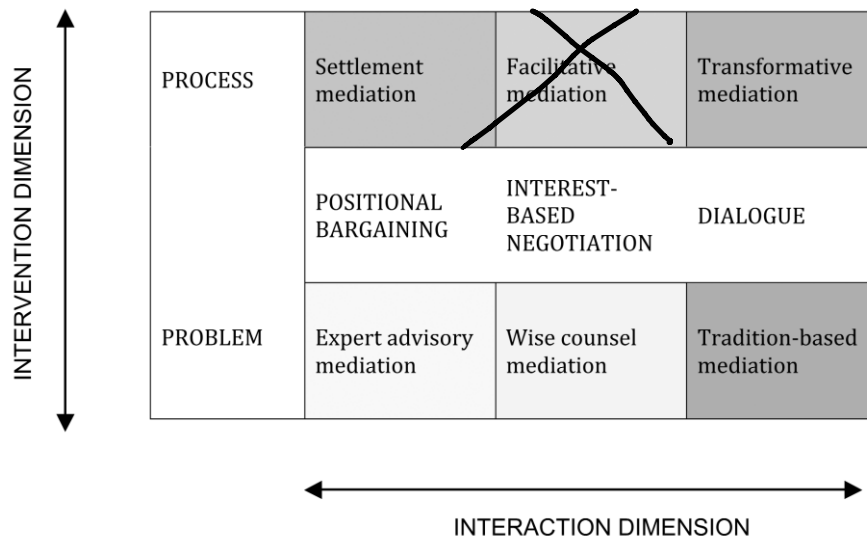
French: Fluent

German: Conversational

Polish: Beginner

Style of mediation

Where do you see yourself? Please tick box as appropriate or indicate your preferred style.



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

9. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?

I adopt a transparent, structured and analytical style. Participants appreciate empathic skills and communication techniques that restore the constructive character of their dialogue. I work as a facilitative mediator, meaning that I focus on the process and refrain from giving own content suggestions.

10. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):

- Speaker / trainer at numerous ADR events
- Author of several articles on arbitration or mediation
- Editor on a book regarding class arbitration in the EU
- Faculty member at the Brussels VUB University, on ADR, for VUB postgraduate courses

11. Memberships in mediation institutions / functions in mediation institutions/organizations:

I am a panelist mediator/arbitrator at:

- CEDIRES (Belgium);
- Belgian Arbitration Tribunal of Court Experts;
- The BANI Arbitration center (Indonesia);
- The Cairo Regional Centre for International Commercial Arbitration (Egypt);
- The Chambre Régionale d'Arbitrage Aix-en-Provence (France);
- The Commercial Arbitration Centre in Harare (Zimbabwe);
- The Commission de Litiges Voyages (Belgium);
- The Cour Belge d'Arbitrage pour le Sport (Belgium);
- The Indian Institute of Arbitration & Mediation (India);

- The *Institute of Arbitration* (Belgium);
- The *International Commercial Arbitration Court at the Ukrainian Chamber of Commerce and Industry* (Ukraine);
- The *Kuala Lumpur Regional Centre for Arbitration* (Malaysia);
- The *Lagos Regional Centre for International Commercial Arbitration* (Nigeria) ;
- The *Vienna International Arbitral Centre* (Austria) ; and
- Xi'an Arbitration Commission (China)

12. Special expertise or specializations (*please list a maximum of three*) in your ADR-practice:

- Commercial Law
- EU Regulatory, Trade & Competition law
- Franchising & Distribution

13. Soft Skills (e.g. intercultural competences):

Polite & empathic

Skilled in communication techniques

14. How do you ensure your professional quality (e.g. coaching, practice supervision, etc?)

I am member of the VUB faculty, a Belgian university where I deliver each first semester the postgraduate courses on arbitration. This allows me to stay on top of recent evolutions. I frequently work as an arbitrator, conciliator, and mediator. I follow permanent trainings hereon that are accredited by the Belgian Federal Mediation Commission.

15. Date of birth: 24 January 1984

VIAC offers mediation practitioners the possibility to present themselves on its website. VIAC reserves the right to publish any presentations submitted and to remove it as the case may be. Parties are free to nominate a mediator of their choice and so is the VIAC Board when appointing a mediator. These presentations do not constitute recommendations but may assist the parties in choosing a mediator willing to conduct proceedings according to the Vienna Mediation Rules. The fact that a mediation practitioner appears on this list, does not authorize this person to use the title "VIAC-mediator".

I have completed this questionnaire to the above to the best of my knowledge and believe they are accurate.

I hereby consent that the data provided in this questionnaire may be processed for the appointment of mediators and published by VIAC. This includes in particular publication on the website of VIAC as well as use in any presentations, etc. This consent may be withdrawn at any time by contacting VIAC at our general contacts, in particular by email addressed to office@viac.eu. The consequence of any such withdrawal will be that my data will no longer be processed by VIAC. For further information see our privacy statement at www.viac.eu.

20/11/2023