

VIAC – Questionnaire for Mediators

1. **Name:** Dima Alexandrova Alexandrova

2. **Nationality:** Bulgarian

3. **Contact information**

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4. **Education and professional experience (original profession; where did you study?):**

Please add your CV!

King`s College London, LLM, Master in International Business Law – 2016 - 2017

Sofia University `St. Kliment Ohridski`, Master in Laws, 2008-2014

5. **Core area of current professional activity:**

Attorney-at-Law at Sofia Bar Association and Commercial Mediator;

Coach in Mediation and Negotiation, King`s College London

6. **Accreditation in the field of ADR (including relevant trainings and connected qualifications):**

Registered Mediator at the Bulgarian Ministry of Justice

Professional Certification Course of the Professional Association of the Mediators in Bulgaria

Negotiation Module at King`s College London within an LLM Degree

Dissertation on Multi-Tier Clauses in International Commercial Arbitration, final LLM project

Coach of King`s College London and Sofia University for the IBA-VIAC and ICC Commercial Mediation Competitions

Member of the Mediation committee of IBA and Co-chair of the IBA State Mediation Subcommittee

7. **Practical experience in mediation**

- How many (international) mediations have you participated in
 - as single/co-mediator/in a team? - **3**
 - administered by an institution; under which Rules? – None.
 - in which areas/fields? Banking and Finance, Insurance, Corporate Law
 - how complex (*please provide examples, participation of lawyers/experts*)? – I have been involved in three party negotiations dealing with cross-atlantic disputes over shares in multi-layered corporate structures. There were lawyers representing the different parties qualified in number of jurisdictions.

- How often have you acted in a different function (e.g. consultant, expert)?

- What other ADR-experience do you have?

I have participated in arbitration proceedings as a counsel preparing a written defence as well as preparing enforcement procedure of awards.

8. Languages (including levels)

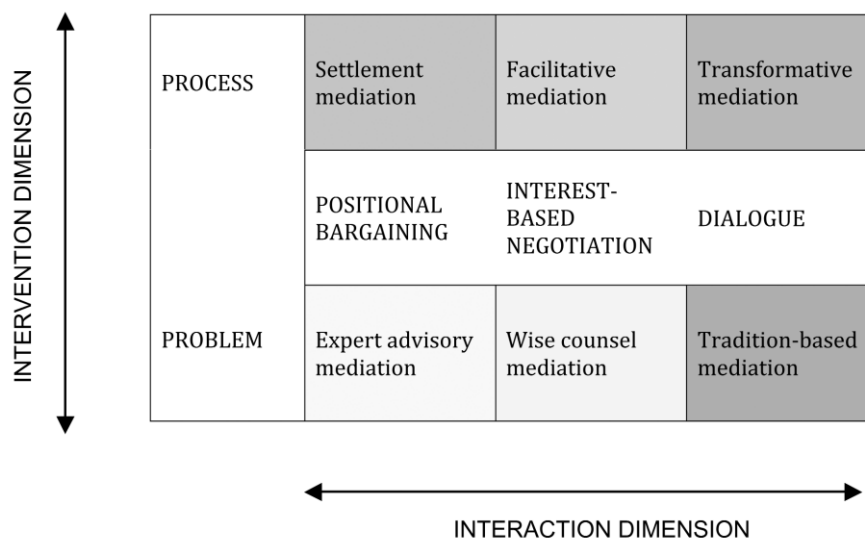
Mother tongue: **Bulgarian**

Working languages (i.e. languages in which you have both a spoken and written command so that you may conduct mediation proceedings in this language): **English, French**

Basic knowledge: **German**

9. Style of mediation

Where do you see yourself? Please tick box as appropriate or indicate your preferred style.



© Alexander, Nadja (2011) "The Mediation Meta-Model - the realities of mediation practice," *ADR Bulletin*: Vol. 12: No. 6, Article 5. Available at: <http://epublications.bond.edu.au/adr/vol12/iss6/5>; see also here for a detailed description of the 6 mediation styles.

10. Please describe aspects of your personality which could be interesting to clients you are going to mediate; what would former clients emphasize in your work?
11. Publications and other activities in ADR related matters (e.g. training sessions, seminars, conferences, articles and others):
12. Memberships in mediation institutions / functions in mediation institutions/organizations:
13. Special expertise or specializations (please list a maximum of three) in your ADR-practice:
14. Soft Skills (e.g. intercultural competences):

15. How do you ensure your professional quality (e.g. coaching, practice supervision, etc?)

16. Date of birth:

I have completed this questionnaire to the above to the best of my knowledge and believe it is accurate. I understand that the above information will be used for VIAC's internal use and may be given to interested persons or may be published on VIAC's website.

Date and signature