

CORRADO MORA

International Mediator and Dispute Resolution Practitioner
International Mediation, Negotiation and Conflict Management Skills Trainer
ADR Consultant

LL.M. (ADR), FCIArb, Avv.

MEDIATOR PROFILE

Location: Lungadige Re Teodorico, 16
37129, Verona - Italy

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Nationality: Italian

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Corrado Mora is a qualified, accredited and certified **international mediator and dispute resolution practitioner** with over **20 years of experience** in mediation, negotiation and conflict management.

He is regularly appointed in **cross-border, complex and multi-party disputes**, particularly in **commercial, business, intellectual property, workplace, sport and energy transition matters**.

Corrado conducts **approximately 170 mediations per year**, both ad hoc and under institutional rules, and is known for his ability to manage **high-stakes disputes** involving multiple stakeholders, cultural differences and complex negotiation dynamics.

He serves on the panels of several leading international dispute resolution institutions, including: ICDR-AAA (New York), WIPO (Geneva), CPR (New York), CEDR (London), CAS (Lausanne), OECD (Paris), PMAC (Ljubljana/Lisbon), AALCO-HKRAC (Hong Kong), CAM (Milan). He is also called upon as a Mediator for the ICC (Paris).

In addition to his mediation practice, Corrado is an **international trainer and academic** in dispute resolution.

He is a Senior Faculty member and Course Director for mediation training programmes of the Chartered Institute of Arbitrators (CIArb) and regularly delivers training on mediation, negotiation and conflict management for professionals, institutions and public organisations worldwide.

He has conducted more than 700 training courses in mediation and negotiation skills across Europe, Africa, Asia and the Middle East, and has served as **contract trainer and consultant for international organisations** including USAID, the EPO, the United Nations and UNDP.

Corrado is **Adjunct Professor of Mediation and Negotiation** at the University of Trento – School of Law and frequently serves as visiting professor and lecturer at universities and professional institutions internationally.

A qualified **lawyer** admitted to the Verona Bar, he holds an **LL.M. in Alternative Dispute Resolution**.

AREAS OF MEDIATION PRACTICE AND APPROACH

Cross-border commercial disputes, including international supply, distribution and agency agreements, termination of long-term commercial relationships, and multi-party business conflicts involving companies operating in different jurisdictions.

Business and corporate disputes, including shareholder and partnership conflicts, governance deadlocks, disputes between founders and investors, and complex business separations.

Intellectual property disputes, including trademark coexistence and brand conflicts, patent and design disputes, copyright matters, licensing agreements, and disputes relating to the commercial exploitation of intellectual property rights.

Sports disputes, including contractual disputes between athletes, clubs and agents, sponsorship and image rights disputes, and conflicts involving sports governance or commercial partnerships.

Workplace and organisational disputes, including conflicts between senior executives or teams, disputes relating to organisational restructuring, and workplace conflicts within companies and international organisations.

Energy transition and climate-related disputes, including conflicts involving renewable energy projects, infrastructure development and sustainability-related commercial relationships.

Corrado adopts a pragmatic, facilitative approach to mediation, grounded in independence, neutrality, confidentiality and informality. He focuses on creating a constructive environment in which parties can communicate effectively and engage in a structured negotiation process aimed at practical and mutually acceptable outcomes.

His practice frequently involves cross-border disputes, complex commercial relationships and multi-party negotiations. Through careful guidance and process management, he assists parties in moving beyond positional bargaining, exploring the underlying dynamics of the dispute and identifying sustainable solutions.

Attentive to the relational and emotional dimensions of conflict, he draws on a broad toolkit of techniques to support parties in regaining clarity and agency — enabling more grounded, durable and genuinely owned agreements.

EDUCATION

Università degli Studi di Siena, Italy (2006-2007)

LL.M. degree in “ADR – Alternative Dispute Resolution Procedures”

Università degli Studi di Trento, School of Law, Italy (1998-2004)

Master’s Degree in Law (Laurea in Giurisprudenza)

QUALIFICATIONS AND ACCREDITATIONS

■ *International Mediation Accreditations*

IMI Certified Mediator (International Mediation Institute), The Hague (2026)
SOLVE Certified Mediator (ADR Center Academy), Rome (2026)
LONDON SCHOOL OF MEDIATION - Workplace and Employment Mediation Training, London (2025)
INTERNATIONAL OMBUDSMAN ASSOCIATION – Foundations Course for Ombudsman, Seattle (2025)
CIARB Accredited Mediator (The Chartered Institute of Arbitrators), London (2011)
CEDR Accredited Mediator (Centre for Effective Dispute Resolution), London (2011)

■ *National (Italian) Mediation Accreditations*

Civil and Commercial Mediation accreditation, UnionCamere (2006).
Business Mediation accreditation, DM 222/2004 (2010).
Civil and Commercial Mediation accreditation, D.Lgs. 28/2010, DM 180/2010 (2011).

Member of the Verona Bar Association (Ordine degli Avvocati di Verona), Italy
Admitted to the Bar, 2004

SELECTED PROFESSIONAL TRAINING

MEDIATION, NEGOTIATION, ADR

Harvard University, Harvard Law School, Program On Negotiation, Cambridge

PON Semester on Negotiation and Dispute Resolution (2026)

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ISCT – Institute for the Study of Conflict Transformation, Dayton

Transformative Mediation Training Course (2026)

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IOA – International Ombudsman Association, Seattle
Foundations Course for Ombudsman (2025)

London School of Mediation, London
Workplace and Employment Mediation Training (2025)

CEDR – Centre for Effective Dispute Resolution, London

International ADR Trainer's Network Training (2013)

Train the Trainer Programme (2012)

Master Skills Mediator Training Project (2012)

Mediator Skills Training (2011)

—
CIARB – The Chartered Institute of Arbitrators, London

Mediator Skills Training (2011)

Mediator Skills Training (2006)

—
King's College – School of Law, London

Arbitration, Mediation and Conciliation in Civil and Commercial Matters. International and European Perspectives (2010)

—
ERA – Academy of European Law, Trier

Practical Issues of Cross-border Mediation (2009)

—
University of Cologne

4th DIS-CENTRAL Cologne Summer Academy on Business Negotiation and Mediation (2009)

IP LAW AND DISPUTE RESOLUTION

WIPO - World Intellectual Property Organization, Geneva

WIPO General Course on Intellectual Property (2008)

WIPO Summer School on Intellectual Property" (2008)

—
Università Bocconi, Milano

Università degli Studi di Trento

Scuola Superiore Sant'Anna, Pisa

TIPSA-Transatlantic Intellectual Property Summer Academy (2009)

—
WIPO - World Intellectual Property Organization, Geneva

WIPO Mediation Workshop (2009)

WIPO Arbitration Workshop" (2008)

WIPO Advanced Course in Arbitration and Mediation Procedures" (2008)

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ERA – Academy of European Law, Trier

Summer Course on European Intellectual Property Law (2009)

SPORTS LAW AND DISPUTE RESOLUTION

FIGC Federazione Italiana Gioco Calcio – CSEN Centro Sportivo Educativo Nazionale

Master degree in Sports Law and Dispute Resolution (2010)

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CAM – Camera Arbitrale di Milano, Milan

Advanced Course on Negotiation (2008)

UnionCamere - Chamber of Commerce, Verona

Advanced Course for Accredited Mediators (2008)

LANGUAGES

Italian – Native

English, Spanish – Full professional proficiency

French, Armenian – Basic Knowledge

INSTITUTIONAL APPOINTMENTS

International Mediator and Dispute Resolution Practitioner.

Regularly appointed as a mediator both **ad hoc and under institutional rules**, primarily as a **sole mediator**. He conducts approximately **170 mediations per year**, including cross-border, complex and multi-party civil, commercial, business, intellectual property, sport, climate and workplace disputes, in addition to consumer ombuds processes and community facilitation initiatives.

He serves on the **panels** of neutrals of **leading international dispute resolution institutions**, and is also called upon as a Mediator for the **ICC – International Chamber of Commerce** (Paris). His panel appointments include:

EUROPE

PMAC – Patent Mediation and Arbitration Centre of the Unified Patent Court, Ljubljana/Lisbon

Member of the Panel of Neutrals as Mediator (since 2026)

WIPO-World Intellectual Property Organization, Geneva

Member of the Panel of Neutrals (since 2020)

OECD – Organisation for Economic Co-operation and Development, Paris

Member of the Roster of Mediators for National Contact Points for Responsible Business Conduct (RBC) (since 2025)

CAS/TAS – Court of Arbitration for Sport, Lausanne

Member of the Panel of Mediators (since 2024)

CAM – Camera Arbitrale di Milano, Milan

Member of the Panel of Neutrals (since 2008)

CafA – Court of Arbitration for Art, Rotterdam

Member of the Panel of Neutrals (since 2022)

CEDR, London

Member of the Panel of International Neutrals (since 2020)

AMCA – Arbitration and Mediation Center of Armenia, Yerevan

Member of the Panel of Neutrals (since 2024)

ECDR, Ljubljana

Member of the Panel of Neutrals (since 2012)

OVMF Verona Bar Association, Verona

Member of the Panel of Neutrals (since 2011)

The Chamber of Commerce of Florence, Florence

Member of the Panel of Neutrals (since 2008)

The Chamber of Commerce of Verona, Verona

Member of the Panel of Neutrals (since 2007)

NORTH AMERICA

CPR, New York

Member of the Panel of Neutrals (since 2013)

ICDR-AAA – International Center for Dispute Resolution - American Arbitration Association, New York, Singapore

Member of the Panel of Neutrals (since 2024)

ASIA

AALCO-HKRAC Hong Kong Regional Arbitration Centre,
Hong Kong

Member of the Panel of Mediators (since 2025)

JCAA – The Japan Commercial Arbitration Association,
Tokyo

Member of the Panel of Mediators (since 2026)

IAMC – International Arbitration and Mediation Center,
Hyderabad

Member of the Panel of Mediators – Level 4, Specialist Panel
Mediator (since 2025)

*MICADR – Musaliha International Center for Arbitration
and Dispute Resolution,* Karachi, Islamabad

Member of the Panel of Climate Mediators (since 2024)

Track Second, Uttar Pradesh

Member of the Panel of International Mediators (since 2025)

MENA REGION

*ADGM–DRHC – Abu Dhabi Global Market–Dispute
Resolution Hearing Centre,* Abu Dhabi

Member of the Panel of Neutrals (since 2023)

Member of the ADGM Court-Annexed Mediation Scheme –
Pro Bono Mediators Panel (since 2026)

DIFC Courts – The Dubai International Financial Centre,
Dubai

Member of the DIFC Courts' Panel of Mediators (since 2026)

The Mediation Centre, Dubai

Member of the Panel of Neutrals (since 2016)

REGULATORY AUTHORITIES

*The Italian Regulatory Authority for Energy, Utilities and
Environment (ARERA), Acquirente Unico (NEON-National
Energy Ombudsmen Network),* Rome

Member of the Panel of Neutrals - Ombudsman (since 2013)

The Italian Transport Regulation Authority (ART), Turin

Member of the Panel of Neutrals - Ombudsman (since 2025)

PAST ROLES

*The Italian Regulatory Authority for Telecommunications
(Co.Re.Com.),* Milan

Member of the Panel of Neutrals (2017-2022, term
completed); Ombudsman

*Azienda Ospedaliera di Padova (Padua University
Hospital, Italy) – Mediation Commission*

President (2010-2013, term completed); Ombudsman

The Chamber of Commerce of Grosseto

Member of the Panel of Neutrals (2008 – 2011)

*Community Mediation Centres of the Municipalities of
Bologna, Ferrara and Reggio Emilia*

Community Mediator (2007-2012, term completed)

International Mediation, Negotiation and Conflict Management Skills Trainer.

■ **Skills Training.** *Senior Faculty, Course Director, Trainer for Trainers, Chief Assessor, Assessor, and Moderator for mediation, negotiation, mediation advocacy, and conflict management courses in Armenia, Bahamas, France, The Gambia, Germany, Italy, India, Ireland, Kenya, Lithuania, Malaysia, Nigeria, Pakistan, Poland, Portugal, Singapore, Spain, Sri Lanka, Türkiye, Ukraine, UAE, UK, Zambia, plus online.*

Ad hoc training or organised by :

CI Arb – The Chartered Institute of Arbitrators, London

Approved Faculty List Member – Mediation (since 2012)

Mediation Skills Training Course Director, Senior Faculty, Chief Assessor, Assessor and Moderator (since 2012)

CI Arb Accredited Trainer, Senior Faculty Member, Regional Pathway Leader (since 2018)

Course Director and Senior Faculty for the CI Arb Mediation Training Course (2015)

Course Director and Senior Faculty for the CI Arb Virtual Mediation Course (since 2020)

Course Director and Senior Faculty for the CI Arb Mediation Training Course for the EPO – European Patent Office (since 2024)

Training Consultant (since 2020)

Panel of Interviewers for Fellow admission (since 2026)

CEDR – Centre for Effective Dispute Resolution, London

CEDR Accredited Trainer (since 2013)

CEDR International ADR Trainer's Network member (since 2013)

Senior Faculty member of *FIDRA – Florence International Dispute Resolution Academy* (since 2012).

Senior Faculty member *CAM Academy – Camera Arbitrale di Milano* (since 2012).

Italian Accredited Trainer and Assessor (Ministry of Justice, Italy, since 2010), delivering *ad hoc* training or in collaboration with high-level National Mediation Training Providers. Training for Professionals and ADR/Negotiation specialists, Companies, Trade Unions for Workers and Entrepreneurs, Bar Associations and Professional Associations, Banking and Financial Institutions, Public and Private Entities and Institutions on Mediation, Negotiation, ADR, Arbitration, Conflict Management, Mediation Advocacy. More than 720 Training Courses (Mediation Skills, Advanced Skills, Negotiation Skills, Conflict Management Skills, Problem Solving in Conflict Skills).

■ **Universities.** *Adjunct and Visiting Professor of Mediation and Negotiation:*

- Adjunct Professor of Mediation and Negotiation at the University of Trento – School of Law; “Advanced Course on Negotiation and Mediation”, the “Clinic on ADR” and the “Negotiation and Mediation Training and Coaching” Courses (since 2012).
- Faculty of the “Conflict Managers of Tomorrow” Project at the University of Trento – School of Law (since 2010).

- Visiting Professor of Mediation at the Alma Mater Studiorum, Bologna (Course on *Mediation and Negotiation*; Course on *International Business Negotiation*) (since 2024).
- Visiting Professor of Mediation at the DHBW Institute, Ravensburg (2014-2016).
- Lecturer in Mediation and Negotiation: Università Statale di Milano-School of Law (LL.M. on *Sustainable Development*, 2018); DHBW, Ravensburg (2011); MGIMO, Moscow (2019); the American Common Law Centre of Kyev (2015); Himachal Pradesh National Law University, Shimla (2025); National Law Institute University-Centre for Alternative Dispute Resolution (CADR), Bhopal (2026); National Law University, Odisha (2025); University of Calcutta – ADR Board, Dept. of Law (2025) ; NOVA School of Law, Lisbon (2026).

■ UN-UNDP. Contract Trainer:

- Contract Trainer at the UN – *United Nations Organization, New York*; UNDP – *United Nations Development Programme, The Gambia*. “Training of ADRS Staff on ADRS Mechanisms in relation to Mediation, Conciliation and Negotiation” (2022).
- Contract Trainer at the UN–*United Nations Organization, New York*; UNLB – *United Nations Logistics Base, Brindisi*. Negotiation Skills Training for UNFSU-United Nations Field Staff Union Members (“*Negotiation Skills for Union Representatives*”) (2014).

■ Keynote Speaker and Panelist:

Keynote Speaker and Panelist at conferences on mediation, negotiation, dispute resolution. Events organised by Universities, Bar Associations and Bar Foundations (*national/international: International Bar Association, London; Maison du Barreau de Paris, i.a.*), Organisations (*ICC-The International Chamber of Commerce, Paris; CPR-International Institute for Conflict Prevention & Resolution; VIAC Vienna; FSM-The Financial System Mediator of Armenia; CIArb-The Chartered Institute of Arbitrators; CMAP – Centre de Médiation at d’Arbitrage, Paris; California Lawyers for the Arts, Sacramento; AMCA-Arbitration and Mediation Center of Armenia, Yerevan; TIAC-Tashkent International Arbitration Centre; ICDR-International Centre for Dispute Resolution, Lahore; INADR-International Academy of Dispute Resolution; Resolve Academy, Dubai-Yerevan; UnionCamere Italia, Rome; The Chambers of Commerce of Paris, Milan, Florence, i.a.; ConfCommercio, Rome; Scuola Superiore dell’Avvocatura, Rome*); Associations (*Ukrainian Academy of Mediation, Odesa; the Press Association of Tuscany; ELSA-The European Law Students’ Association; AIA-Associazione Italiana per l’Arbitrato*), Law Firms.

MEMBERSHIPS

CIArb-The Chartered Institute of Arbitrators, London

FCI Arb (Fellow Member) (Mediation) (since 2011)

Former Member of the Education and Membership Committee (2010-2017, term completed)

Former Member of the Mediation Working Group (2012-2014, term completed)

Bar Association of Verona, Verona

Member; Attorney-at-Law (since 2004)

IMI – International Mediation Institute, The Hague

RRIP (Regulatory Reforms and Implementing Policies Subcommittee) Chair (since 2025)
MPPC (Mediation Public Policy Committee) Member (since 2025)

IOA – International Ombuds Association, Seattle

Member (since 2025)
Professional Development Committee (PDC) Member
European Ombuds & Mediator Group Member
IOA Regional Advancement Communities for Europe Group Member

AMCA – Arbitration and Mediation Center of Armenia, Yerevan

Mediation Advisory Council Member

The Mediation Hub - MENA, Dubai

Member (since 2025)

ASGiC - Associazione per lo studio della giustizia consensuale, Italy

Associate Member (since 2025)

TAI – The Accord initiative, Delhi

Mediation Formal Advisory Board Member (since 2025)

MAIN PUBLICATIONS

Training Mediation and Negotiation Skills – Skills and Role-Playings

Various Authors. Curated by Prof. Silvana Dalla Bonta'; edited by the University of Trento (2022)

Le Parti in Mediazione: Strumenti e Tecniche. Dall'esperienza pratica alla costruzione di un metodo

Various Authors. Curated by Prof. Silvana Dalla Bonta'; edited by the University of Trento (2020)

HONORS AND AWARDS

Global Synergy Mediation Award. Issued by the Ukrainian Academy of Mediation (2025)

Alumnus of the year 2019. Issued by the University of Trento – Alumni Association (2019)